

# Small Business

**340+ classes we're best positioned and eager to write successfully with your agency**

- Preferred for all package lines and include 235+ SureStep® BOP and 185+ Workers' Compensation classes.
- Streamlined quoting experience
- Increased straight-through processing
- Additional pricing flexibility
- Niche and more competitive product offerings
- Specialized underwriting and claims expertise
- High conversion rates - you quote it, you'll sell it!

**300+ "Good Fit" classes also available**

We're writing the Preferred Classes and so much more. Check out our [Digital Appetite Guide](#) for "Good Fit" classes that we're also eager to write with your agency.

## Why Westfield Small Business

- AM Best Rating of "A" Excellent
- Enhanced experience with our New Small Business Platform
- Local territory teams and dedicated underwriters
- 24/7 local, fair and professional claims service
- More than 170 years in business

# Preferred Classes

## CONSTRUCTION #

Service Contractors

Cleaning & Maintenance \*

Machinery & Equipment

Trade Contractors

Carpentry †

Drywall & Insulation \*^†

Earth Movement & Site Prep \*†

Electrical

Flooring

Plumbing & Heating and Air †

Painting †

## RETAIL

Food & Beverage Stores

Non-Food & Beverage Stores

Apparel & Personal Care

Appliance & Electronics

Construction Material

General Merchandise

Hobbies, Music & Book

## OFFICE & HEALTHCARE

Business & Professional Offices

Administrative Support

Financial

Insurance

Professional

Professional & Trade Associations ^

Scientific & Labs \*^

Technical

Medical Offices

## HOSPITALITY

Hotels

Restaurants

Recreational Activities

Golf Clubs & Courses ^

## REAL ESTATE

Associations

Commercial Real Estate

Commercial Lessor's Risk

Real Estate Services

## SERVICE

Repair & Maintenance Services

Auto Repair Services ^

Commercial & Industrial \*^

Electronic & Precision

Personal & Household

Personal Services

Personal Care

Funeral & Cemeteries

Laundry

Pet Care ^

Personal Services

## WHOLESALE

Food & Beverage Wholesalers

Non-Food Wholesalers

Auto Parts

Apparel & Personal Care Products

Appliance, Equipment & Machinery

Construction Material & Equipment

Office Products