



## Westfield Specialty


# Westfield Pro - Professional and Cyber Liability

[ safeguarding your corporation from the unknown ]


Today's business environment demands bold thinking and rapid online communication. As clients are asked to do more, they face more liability. That's why Westfield Specialty offers:

 **Miscellaneous Professional Liability/Errors and Omissions (E&O)**

 **Multimedia Liability**

 **Technology Errors and Omissions**

 **Insurance Agents and Brokers**

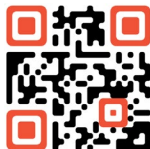
 **Cyber Liability**  
Most classes considered with the exception of public entities/municipalities, legal or accounting firms, and payment processors

- We are initially focused on excess placements only – primary capabilities are anticipated in 2022.
- Our preference is for Middle Market (\$100M+) and National Account (\$1,000,000,000+) sized revenue risks.
- Although we are targeting attachment points of \$20 million or higher, lower attachments can be considered as well.
- We can offer limits up to \$10 million.

## Setting up Safeguards

Cyber Controls we underwrite include:

- Multi-factor authentication (MFA) and remote access protocols
- Email scanning/filtering
- Backup procedures, including regular testing, encryption and offline storage
- Detailed disaster recovery and business continuity plans
- Security Operations Center (SOC) monitoring 24/7/365
- Endpoint detection and response
- Privileged access management



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## Why Choose Westfield Specialty?

Unique risks demand unique solutions and the talented team at Westfield Specialty relish a challenge. We develop creative solutions to protect businesses and recover losses as well as drive growth for everyone in the value chain.

Coverage for specialized risks requires creativity, and our team of experts have the knowledge and know-how that only comes from deep expertise. It's that robust combination of Westfield's 174 years of financial stability and boldness that makes Westfield stand above the rest.

## That's Westfield Specialty.

*"We're motivated to bring Westfield's culture, professionalism and commitment to client service into the specialty space, along with a solutions-based approach paired with best-in-class underwriting talent."*

— JEFF KULIKOWSKI, SVP CYBER/E&O  
LEADER FOR WESTFIELD PRO



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### Westfield Specialty Will Always be Your Client's Most Vocal Advocate

#### Our daily goal is to deliver:

- Timely service worthy of our claims satisfaction score of 95%. This includes thorough and professional management of every claim to minimize reputational risk and tenacious follow-through to resolve each claim to the client's best advantage.
- Transparent collaboration — with every broker, client and participating insurer
- Expert dispute resolution, regardless of complexity or time required
- A wide range of risk management solutions so every client has choice and flexibility
- Claims trend analysis and regular reporting to support more informed decisions
- Responsive planning to allow for adjustments as needed

### Our Points of Difference

- AM Best Rating of A XV
- A+ Issuer Credit Rating (ICR)
- Westfield Specialty is a member of Westfield which has \$2.9 billion in combined surplus\*
- A responsive team of underwriters with decades of proven success
- Sector experience — we only write business segments we fully understand
- Lasting alliances with the most sophisticated retail and wholesale brokerages in the industry

\* Westfield is a trade name for the Ohio Farmers Insurance Company and its subsidiary insurance companies.

#### Submissions will be managed by dedicated regional or industry teams:

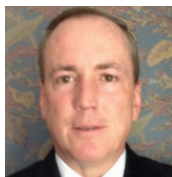
**Northeast: John Castoro and Brian McCall**  
ME; NH; VT; MA; RI; CT; NJ; NY; PA; DE; MD; Washington, D.C.

**Southeast: Alex Whipple and Michael Murphy**  
VA, NC, SC, KY, WV, TN, AL, GA, FL

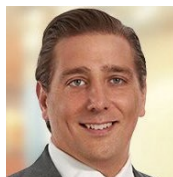
**Central: Christine Dickenson and Brian McCall**  
MI, OH, IN, IL, WI, MN, IA, MO, AR, LA, TX, OK, KS, NE, SD, ND

**West: Michael Murphy and Brian McCall**  
MT, WY, CO, NM, AZ, UT, ID, WA, OR, CA, HI, AK

### Key Contacts



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▶ Ready to Collaborate?

SUBMISSIONS: [WestfieldProSubmissions@westfieldgrp.com](mailto:WestfieldProSubmissions@westfieldgrp.com)  
Submissions will be managed by dedicated regional or industry teams as noted above.

[ For more information, visit [westfieldinsurance.com/specialty](http://westfieldinsurance.com/specialty) ]