



## Westfield's Women Leaders Share Their Path to Success

# Women

# You

# Should

# Know



There's no "one size fits all" for defining success. Establishing your own definition is deeply personal and evolves over time. While there's not one pathway to success, there's much we can learn from inspirational women leaders who blazed their own trails that many of us are now following. Westfield, a leading property and casualty insurance company based in Medina County, boasts an impressive group of women achievers who are making a mark on the traditionally male-dominated insurance industry. These women learned the ropes in their profession and mastered the art of balance. Here's their best advice for achieving success:

**Jani Groza**  
*Corporate Responsibility Leader, Westfield*

"Pursue experiences outside of your comfort zone. For me, those opportunities are big confidence builders because you're forced into unknown territory and inevitably tap into potential you never knew you had. Also, feedback is a gift so make the time to reach out when you see good work or, conversely, if you spot opportunities for improvement.

**Robyn Hahn**  
*President, Small Business Segment, Westfield*

"Encourage diversity in thought and ideas. I've been fortunate to work alongside colleagues with differing backgrounds and expertise and I've seen first-hand how diversity and

inclusion can bring great value to a team or an organization. An extension of that is being a good listener and creating an environment that's open to new ideas. You'll be amazed by the success that will follow, personally and professionally!

**Audrey King**  
*Hospitality Supervisor, Westfield*

"Success, to me, is having self-confidence, leveraging your strengths and abilities to make positive contributions and helping others reach their full potential through inspiration and coaching. As an "out" lesbian in today's workforce, I have been able to leverage my personal experiences to serve as a mentor to others."

**Tracey Tier Petkovic**  
*IT Leader, Westfield*

"Balancing work and personal life is hard—no matter what your marital status is or if you have kids. Our personal and professional lives are overlapping more and more. My advice is to find the right give and take for you and stop beating yourself up for not being everything to everyone."

These Westfield women seized opportunities, embraced the uncomfortable, and created their personal pathways to success. Though their journeys differ, they share the power to inspire the next generation of women leaders in the insurance industry and beyond.

*Pictured above from left to right: Audrey King, Robyn Hahn, Jani Groza, Tracey Tier Petkovic*